

Who is Skybrokers and what are we doing?

Skybrokers, operating out of The Netherlands in Europe, is a high-level-experienced company for more than 15 years in the satellite industry, providing satellite hardware and services to satellite- & telecom operators, teleports, satellite communication providers, broadcasters and many others. [Click here to see the latest customer references.](#) We are strongly focused on new and used satellite equipment and on-site-installations for satellite solution providers worldwide. We have an extensive international network of reliable partners in the industry which makes us one of the leading satellite equipment suppliers in the world. Our team takes care of VSAT systems, testing and refurbishing hardware and installation of new and used, refurbished earth station antennas up to 16 meters. Skybrokers values its suppliers and customers and we take the extra mile to assist clients to meet their deadlines.

Skybrokers was founded in 2004 by its current CEO, Walter van der Plas ([Join Walter on LinkedIn](#)). Walter has been active in the satellite business since 1996. An increasing number of customers approached Walter with requests for used earth station antennas, RF equipment/ Amplifiers and broadcasting equipment. Because Walter was a respected and reliable contact for satellite providers and teleports he could easily help these customers quickly. Skybrokers was born and with over the 1,000 satellite related products, new and used, quickly accessible, we are serving customers in Europe & Russia, Middle East (Iraq, Afghanistan, Libanon, Pakistan, Saudi Arabia, UAE, Qatar etc), Africa (Algeria, Sudan, Ivory Coast, South Africa etc), Americas (Chile, Brazil, Panama etc), Asia (Japan, Singapore, Hong Kong and Oceania (Australia, Solomon Islands etc.).

Why Skybrokers?

- One-stop-shop for new and used satellite equipment
- Global network for buying and selling
- Fast response and reliable source
- Competitive and sharp pricing
- Turnkey solutions



Earth Station Antenna solutions

Installation of three Andrew 7.6m Earth Station Antennas on Mallorca

Skybrokers delivered and installed three Andrew 7.6m Earth Station Antennas at OMNIACCESS Marine Network Solutions for their new Teleport Operations on Mallorca (Balears Islands, Spain). The installation was performed in September & October 2013 by our two-member installation team and took 4 weeks as part of a project of 6 earth station antennas that were requested to install.

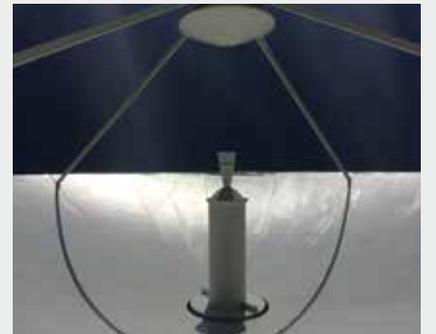
 [watch the video on YouTube](#)



Installation of a refurbished VertexRSI 9m Earth Station Antenna in Germany

A respective broadcasting company operating out of Berlin in Germany approached Skybrokers for the de-installation of their Vertex 9m KPK Earth Station Antenna. Due to the tight schedule Skybrokers installation team performed the dismantling, packing and transportation in one week. The site was cleaned up and the customer was happy that the de-install took place within the time that was set. We brought the antenna back to our facility for a complete refurbishment and to prepare for the next re-installation.

 [watch the video on YouTube](#)



Skybrokers relocating a Vertex 11m Earth Station Antenna in London UK

Skybrokers relocated a VertexRSI 11.1m C-band Earth Station Antenna in London, UK with a three-member installation team in October & November 2013. This project took us 6-7 weeks. We had delays due to bad weather conditions but the delays were reduced to a minimum where possible. The antenna was checked out on location and we provided new limit switches and 11-size resolvers to secure best performance. Our technicians replaced parts that were rusted and defective and also painted the reflector to look like new. The antenna was tested 48-hours and we provided the customer with AZ & EL Patterns.

 [watch the video on YouTube](#)



Installation of a Vertex 11m Earth Station Antenna in Lithuania

Skybrokers delivered and installed a refurbished VertexRSI 11.1m C-band Earth Station Antenna at SatGate Satellite Communications in Vilnius, Lithuania. The installation was performed in March & April 2014 with a three-member installation team and took 3 weeks. The customer assisted us with the assembly work and Skybrokers' Antenna Supervisor performed the theodolite alignment of the reflector and the final assembly on the pedestal mount. We provided the customer perfect AZ & EL Patterns.

 [watch the video on YouTube](#)



[See more solutions online](#) →

New & used satellite & broadcasting equipment

Skybrokers is your preferable solutions provider for new, used and quick available satellite and broadcast equipment as well as DSNG vehicles. We mainly focus on high quality equipment from reputed manufacturers as Tandberg (Ericsson), Scopus, Hewlett Packard (Agilent), Rohde&Schwarz, Advantest, Anritsu, Newtec, Novella, Miteq, Advent, NDSatcom, Paradise Datacom, Comtech EFDData, MCL (CPI), Codan, Xicom etc. We work with reliable partners that have knowledge of the equipment. Most of the equipment is readily available and thoroughly checked out, tested and refurbished before it is released. We provide always warranty and our engineers do support you on the phone if needed. We have provided Tandberg encoders, Newtec modulators and MCL TWTA's to various broadcasting companies to support their operations for the World Championship in Brazil!

 Watch our New & Used broadcasting equipment promotion video on YouTube



Customer quotes

Comsoft GmbH, Germany

"COMSOFT Satellite Services has starting business with Skybrokers in 2010. We have experienced exceptional service and best performance. Thus Skybrokers has been an absolute pleasure to work with."

Markus Tenbeck
Managing Director COMSOFT Satellite Services, Germany

Cobbett Hill Earth Station, UK

"We are pleased with the antenna relocation and I'm happy to say that the antenna now appears to be back and in better shape than it was before you took it down."

John Bulmer
Cobbett Hill Earth Station, UK

SatGate, Lithuania

"Skybrokers is a reliable source for all sorts of SatCom equipment. New as well as Used. We use them on a regular basis."

Kirill Lupandin
CEO SatGate, Vilnius, Lithuania

South Link Satellite Broadcasting Operations, USA

"Thank you Walter!! It was a pleasure doing business with you!"

Juan Munera
South Link, Inc, Miami Florida, USA

[More customer quotes online →](#)